



Explore clear, concise, and powerful communication techniques that work in all situations. Streamline your communication and learn

“The program opened the communication lines and let us be honest.”

when it's most important to focus on the big picture and when to focus on details. Increase the quality of your communication and learn which medium (face-to-face conversation, phone, email) is most effective for your your message and avoid communication blunders.

By learning True Communication and True Listening techniques, you'll be able to communicate more effectively while powerfully improving the interpersonal relationships on your team and with your customers. Uncover the unique communication preferences of your team members and identify and bypass underlying habits that block true communication. Learn a simple, practical communication model that's revolutionary in its simplicity and effectiveness and that can be used in all situations, especially challenging ones.

Practical, Applicable, Energetic, Fun

At Quixote, we know how important it is for any new training knowledge to be practical and applicable. That's why we put such great emphasis on immediate and realistic application. Participants leave with a plan in place for employing their new skills in the coming week and beyond.

**“Very nicely done!
Well worth two days.”**

We also know that people respond best to presentations that are energetic and interactive and fun. There is always laughter in these sessions. And the unique methodologies we employ definitely help – we've used the modalities of chocolate, music and even wine pairing to increase effective communication.

Lasting Impact

Participants walk away from our sessions with practical tools that can be immediately applied to their individual work situations, as well as a vision of the powerful productivity possible in a team that recognizes and leverages all team members' strengths.

“I look forward to changing my behavior with my new tools to make my work environment better.”





Customization

We customize key components of True Communication to ensure that you get the right material to the right people at the right time, maximizing the return on your investment. We take into account your unique team situation and your desired outcomes.

Available Formats

- Half-Day Workshop
- One-Day Workshop
- Two-Day Workshop

Results

- Increase the quality and quantity of your communication.
- Apply the simple True Communication model to get what you want more often.
- Learn the True Listening model to increase your ability to listen more effectively and connect with customers and co-workers.
- Communicate more effectively by learning the unique preferences of team-mates.
- Increase communication clarity and improve understanding.
- Learn how to ensure that the message you're trying to send is what's heard.
- Handle conflict with ease and confidence.

